



GATEWAY TO
AFRICA'S RICH
COMMODITY
TRADE

*Export and earn
in foreign currency
in it*

AGRICULTURAL EXPORT | SHIPMENT

Important Things To Know To Start Exporting

Download Skynaps ON



to start agricultural Export.

Visit our socials today!

📌 Mrlightt1

📷 Mrlightt

✉ skynapstrade@gmail.com



+



Soybeans



Understanding the Export Landscape in Nigeria

Exporting agricultural products from Nigeria is one of the most promising ventures today, especially for entrepreneurs looking to earn in foreign currencies while contributing to the nation's non oil revenue base. With the right guidance, tools, and access to global markets, anyone from beginners to established traders can succeed in this growing industry.

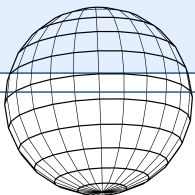


The Role of NEPC in Nigeria's Export Ecosystem

The Nigerian Export Promotion Council (NEPC) is the primary government agency responsible for promoting and facilitating non oil exports from Nigeria. NEPC provides exporters with critical support services, including:

- Product development and packaging guidance
- Access to export training and capacity building programs
- Trade fair participation and matchmaking with foreign buyers
- Information on export incentives, such as the Export Expansion Grant (EEG)

For anyone serious about starting an export business in Nigeria, registering with NEPC is one of the first steps. Visit the official NEPC website at www.nepc.gov.ng to register your company, learn about available trainings, and access export documentation templates.



GACC and Exporting to China: What You Need to Know

If you're interested in exporting agricultural commodities to China, you must understand and comply with GACC requirements.

GACC stands for the General Administration of Customs of the People's Republic of China. It regulates the registration and approval of foreign suppliers who want to ship agricultural and food products to China. Since 2022, China has made it mandatory for foreign food exporters to register through its GACC portal to ensure traceability and compliance with safety standards.

To get started:

1. Visit the official China GACC website:

www.singlewindow.cn

2. Register your company as a foreign exporter or work with a registered Chinese importer

3. Ensure your facility and goods meet the sanitary and phytosanitary requirements of China

4. Provide traceable labeling and documentation for each shipment

Many exporters now partner with licensed freight forwarders or export consultants who can assist with GACC compliance and help smoothen the registration process.



Top Exported Agricultural Commodities from Nigeria

Among Nigeria's agricultural exports, sesame seed ranks at the top. It is highly demanded in countries like China, Japan, Turkey, and the UAE. Other fast selling agricultural commodities include:

- → Ginger Especially Nigerian dry split ginger, known for its high oil content
- → Hibiscus flower (Zobo) Popular in Mexico and parts of Europe for tea and food processing
- → Cashew nuts Sought after in India and Vietnam
- → Soybeans and Soybean Oil High demand in Asia and the Middle East
- → Palm kernel shells Used as biofuel in Europe
- → Charcoal Popular in the Middle East and Europe

Each of these commodities has its market dynamics, export documentation requirements, and price variability depending on quality, timing, and destination.



How a Novice Can Start Exporting Today

Gone are the days when international trade was only for the elite. With technology, access to global markets, and simplified trade processes, anyone can start exporting even with minimal capital.

Here's a simple roadmap for beginners:

- **1.Register Your Business**
Get a Corporate Affairs Commission (CAC) certificate, tax ID (TIN), and register with NEPC.
- **2.Choose Your Commodity**
Start with something simple and in high demand, like sesame, ginger, or hibiscus, charcoal, wheat, gum arabic, Make sure it's available locally.
- **3.Understand Regulations**
Research the import regulations of your target country, including documentation and phytosanitary standards.
- **4.Source and Package Properly**
Source quality produce, clean and dry them to export standard, package them correctly, and label your product as per destination country requirements.
- **5.Get the Required Export Documentation**
These include:
Product Inspection Certificate
Certificate of Origin
Bill of Lading
Phytosanitary Certificate
Fumigation Certificate
Commercial Invoice
Packing List
Insurance Certificate
- **6.Find Buyers or Export Partners**
Use platforms like Skynaps app, TradeKey, Alibaba, ExportHub, or NEPC's export database. You can also attend trade expos or use LinkedIn to connect with international buyers.
- **7.Ship and Track**
Work with licensed freight forwarders who understand agricultural exports. Always track your shipment and maintain proper communication with your buyer. Like Zship and other shipping agents

You don't always need millions to start exporting. Many commodities like hibiscus and sesame can be started with as little as ₦1.5M – ₦5M, depending on quantity and destination. When done properly, a single container export can earn between \$3000,000 to \$10,000 in profit monthly.

The top most major export trading countries for Nigerians commodities are;
India, Netherlands, USA, France, Spain, Italy, Indonesia, Japan, Canada, South Africa and Malaysia.

About Author



Chinedu Patrick Nnamani
Founder/CEO, Skynaps Multivision Limited

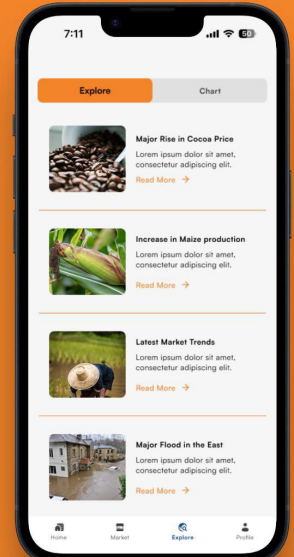
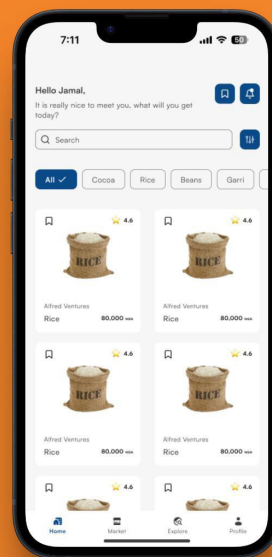
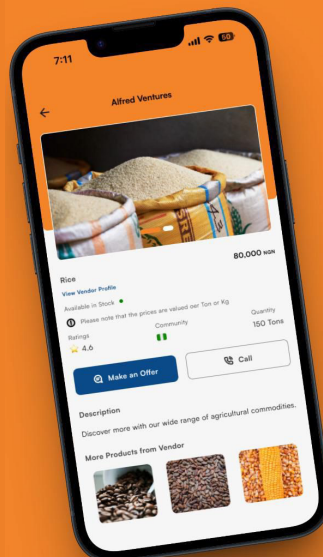
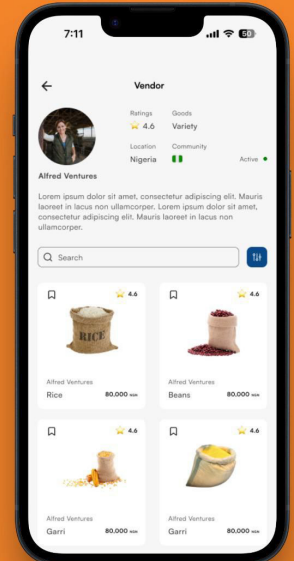
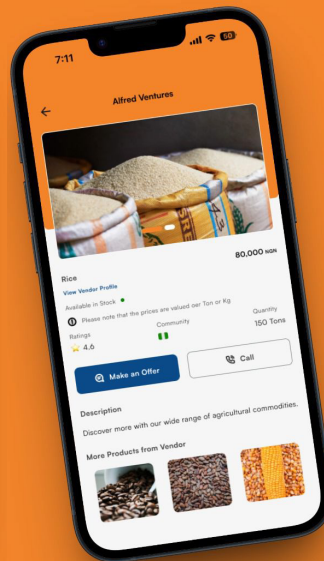
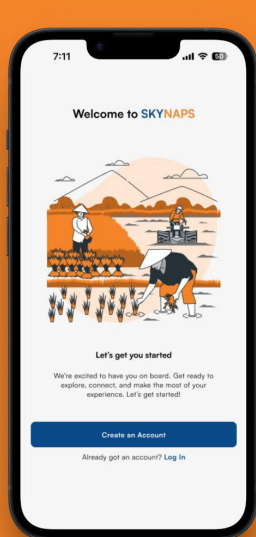
A global commodity trading company focused on the export of agricultural products and international product marketing.

This article is written to help Nigerian and global exporters better understand the process and possibilities of succeeding in the international trade business.

Skynap App

Gateway to
Africa's Rich
commodity
trade

Export
and earn
in foreign
currency in it





+



sesame seed



+



Hibiscus

